# Challenge we solve (for farmers/companies/partners)







"One - Stop - Shop" For Agriculture

**Centralized Solution** 

All data in one place





# Data from micro locationes

Weather Stations, Satellite Imagery, GPS Devices, Drones



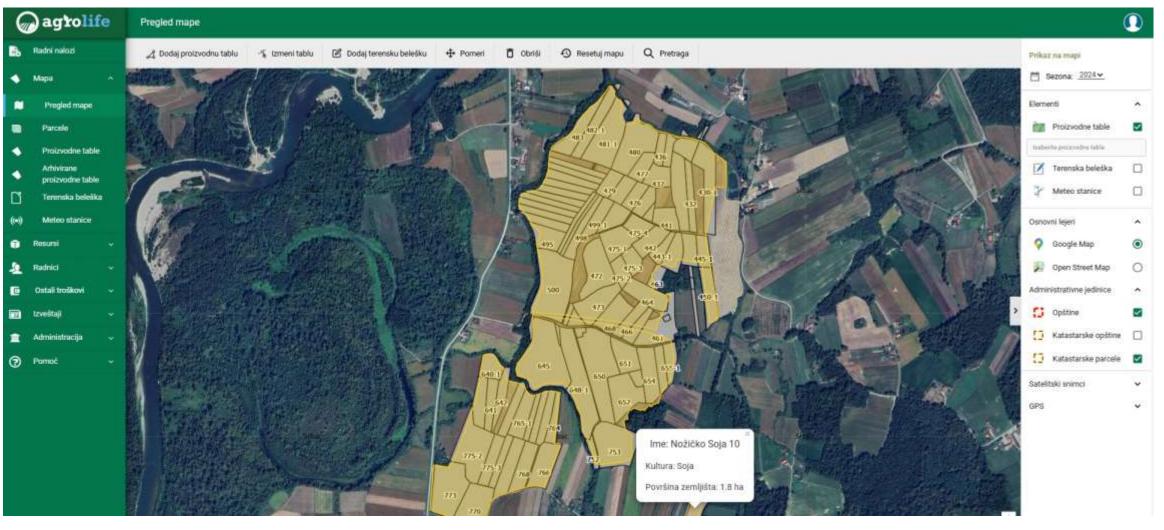


# **Cost Control and Resource Efficiency**

Analysis and management of internal resources and workers by production sectors in real time



## Solution (what it does, how it works)





Management of data on maps with unlimited layers



#### **DIGITAL FIELD BOOK**

Management of agricultural production – record of daily activities



#### **RESOURCES**

System data – crops, varieties and hybrids, inputs, mechanization, 12,000 crop rotation combinations



#### **WORKERS**

Record of workers, their activities, and performance in production



#### **ADVANCED** REPORTING

Analysis and control of resource usage with a single click



#### **WEATHER STATIONS**

Real-time information



Weather forecast



Algorithms for identifying diseases and pests by crop

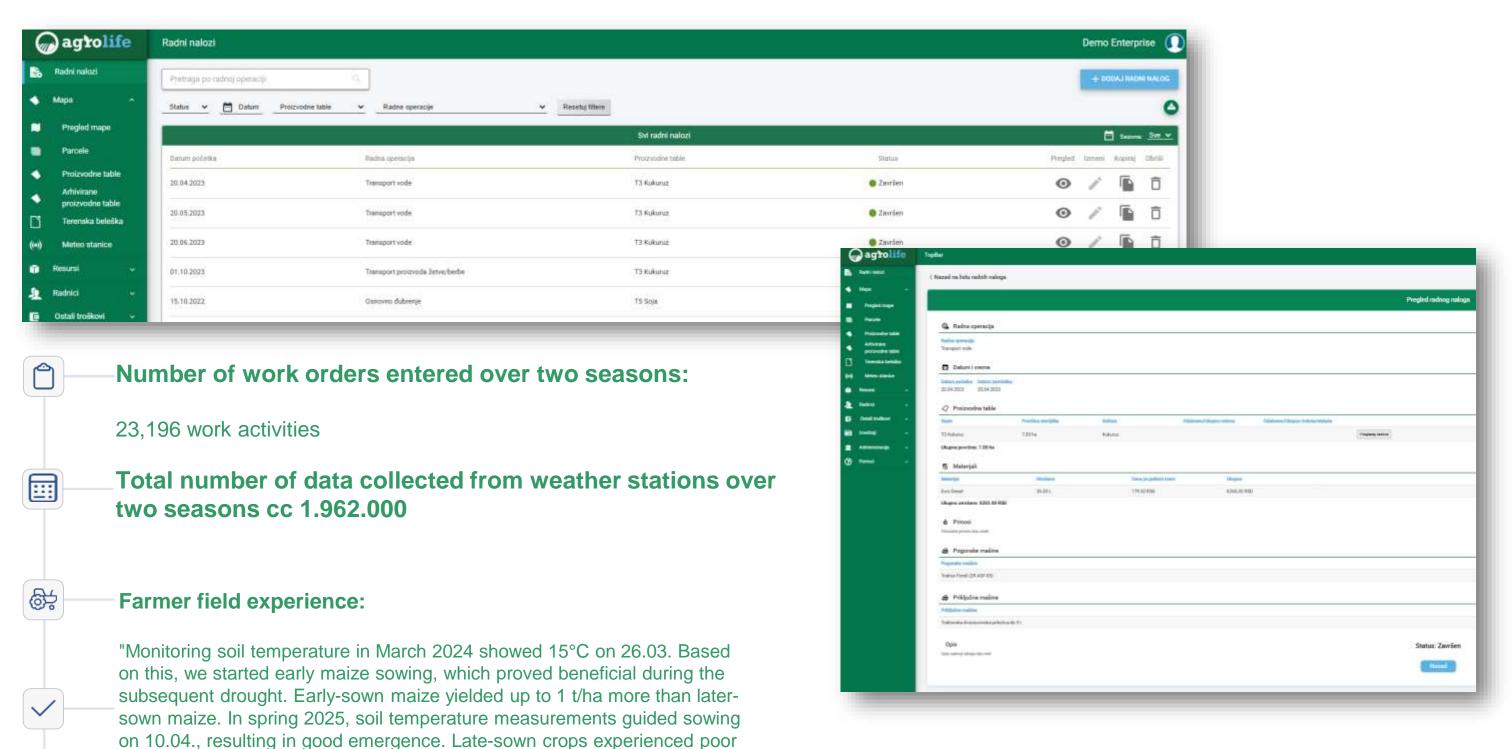


Work planning



### Evidence (KPIs: yield, adoption, data collected)

emergence, weaker growth, and were less drought-tolerant."





### Scale, green impact, and interoperability



1.255 ha



325 ha



90 ha



24.195 ha



Skugrićanka

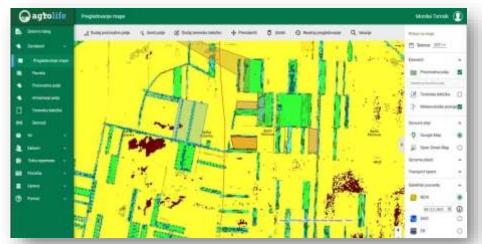
24.133 Ha

70.521 ha

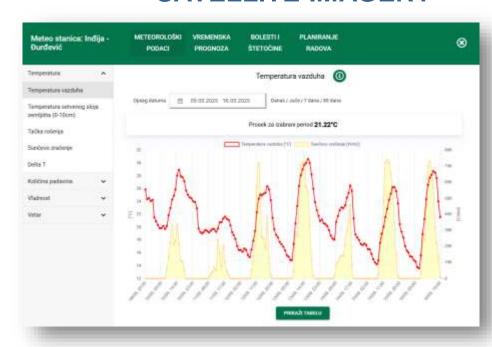
#### **ECOLOGICAL EFFECTS**

- ✓ Precise application of pesticides and fertilizers
- ✓ Reduced soil and water pollution
- ✓ Reduction of carbon dioxide emissions
- ✓ More efficient resource use

#### **SYSTEM INTEGRATION**



SATELLITE IMAGERY



**WEATHER STATIONS** 



**GPS DEVICES** 



**DRONES** 



### One takeaway (policies, trend)

#### SUBSIDIES AND EXTERNAL FINANCING

- ✓ High initial technology costs small and medium farmers cannot cover the purchase of modern technology on their own.
- ✓ **Incentive for faster modernization** financial support encourages farmers to adopt innovations that improve productivity and ecological sustainability.
- ✓ Rural development investments in modernization increase income, create new jobs, and reduce rural depopulation.

#### TREND CHANGE IN RECENT YEARS

Despite varying levels of digital literacy, recent years show a rapid adoption of software solutions, demonstrating farmers' readiness to embrace innovations.



